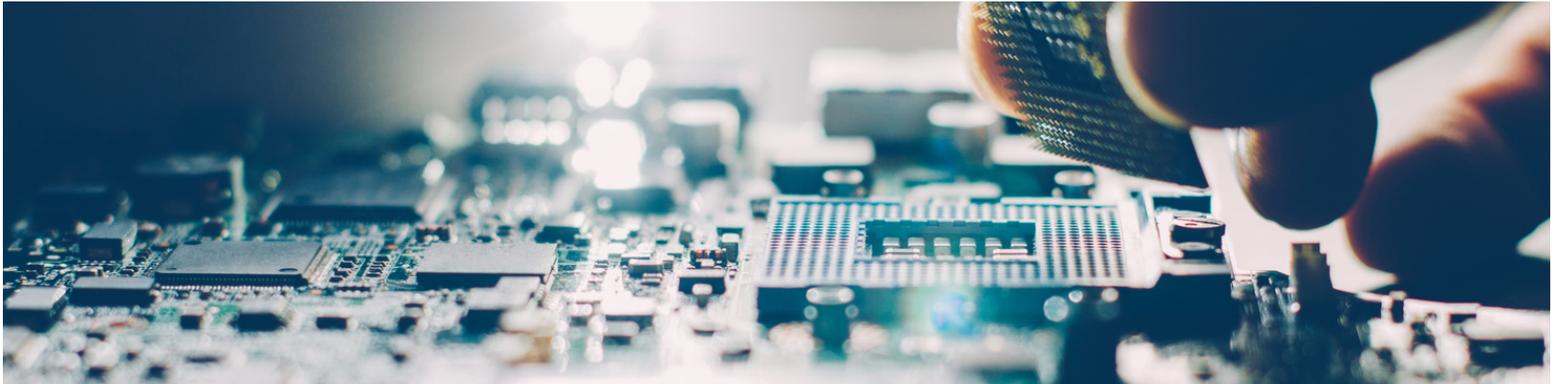




UNITED TEL • SUPPLY



Repair Talk with Zack Burnes

Co-Owner of United Tel Supply

WHAT MAKES OUR REPAIR FACILITY DIFFERENT?

That's easy. It's our personal touch – treating your equipment as if it were our own, providing a rapid turnaround time, and most importantly being immediately available for questions & updates.

In 2016 we decided to get into the repair business because we saw the challenges within this industry. Unfortunately, we had our fair share of firsthand experiences and the solution to breaking the cycle was to be in control of it. So, we found a company that had been in the industry since 1994, bought it and kept as many of those valuable technicians as we could. Several of these key players are with us to this day.

We also understand the value of targeting customers within the Tier 2 & 3 market, keeping a focus on those involved with independent and cooperative companies. We are able to provide the attention needed for these faster moving customers. Our competitors are all after those larger contracts, not us, not our goal.

Just remember that not all repair companies are created equal. Give us the opportunity to show you the difference.



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INTRODUCING JORDAN WILLIAMS TO THE SALES TEAM

PRODUCT SPOTLIGHT: CALIX GIGASPIRE

CHECK OUT OUR LIVE INVENTORY FEATURE

» [SEARCH NOW](#)

**NOTE: 11/24 & 11/25
OUR OFFICES WILL BE
CLOSED FOR THE
THANKSGIVING HOLIDAY**

Introducing Jordan Williams with United Tel Supply



For the past 2 years Jordan has been a noteworthy leader in our industry. You may even know him from his time with Graybar. This self-proclaimed 'road warrior' has a niche for Tier 2 and 3 customers & a passion for connecting his customers to solutions that help to close the digital divide.

Prior to jumping into our field he spent four years serving in the Air Force, traveling from New Mexico to Washington -and a few other places in between. Now married with two young children he has called home in Tulsa, Oklahoma, with a future move in the works to his hometown, St. Louis, Missouri.

Please help us in welcoming Jordan to the United team: jordan@unitedtelsupply.com

Product Spotlight: Calix GigaSPIRE & BLAST

If you are looking for dual functionality, user-friendly install, and a product that provides a solid subscriber experience then look no further than the Calix GigaSPIRE family.

We have inventory of the following products and are happy to search the market if you need something outside of our current stock.

- CALIX GIGASPIRE GS2020E
- CALIX GIGASPIRE GS2026E
- CALIX GIGASPIRE GS4220E
- CALIX GIGASPIRE BLAST GS4227E
- CALIX GIGASPIRE BLAST GS2028E



Be sure to follow us on our socials for the latest products and all things United Tel Supply

WE'RE EXPANDING OUR REPAIR TEAM AT OUR FLORIDA LOCATION. SEE OUR [CAREERS PAGE](#) FOR MORE DETAILS!!



325.262.4031